



BEELOGISTICS®

# COMPANY PROFILE



Logistics



Shipping



Global shipping



Locational Logistics



Logistics process



Third party



All parties



Cargo box



Trucking







# INTRODUCTION

Bee Logistics Corporation was formed on 01st October, 2004 with a dream to shape a Vietnam enterprise providing and promoting world-wide reliable logistics services driven by service quality, personnel expertise and state-of-the-art technology.

Our services are personalized to gear every single demand of our customer, that ultimately maximize your benefit, effectiveness, reliability to supply chain, intensifying comprehensiveness and creating added values to customers.



# HISTORICAL MILESTONES

FOUNDED  
**01 OCTOBER 2004**

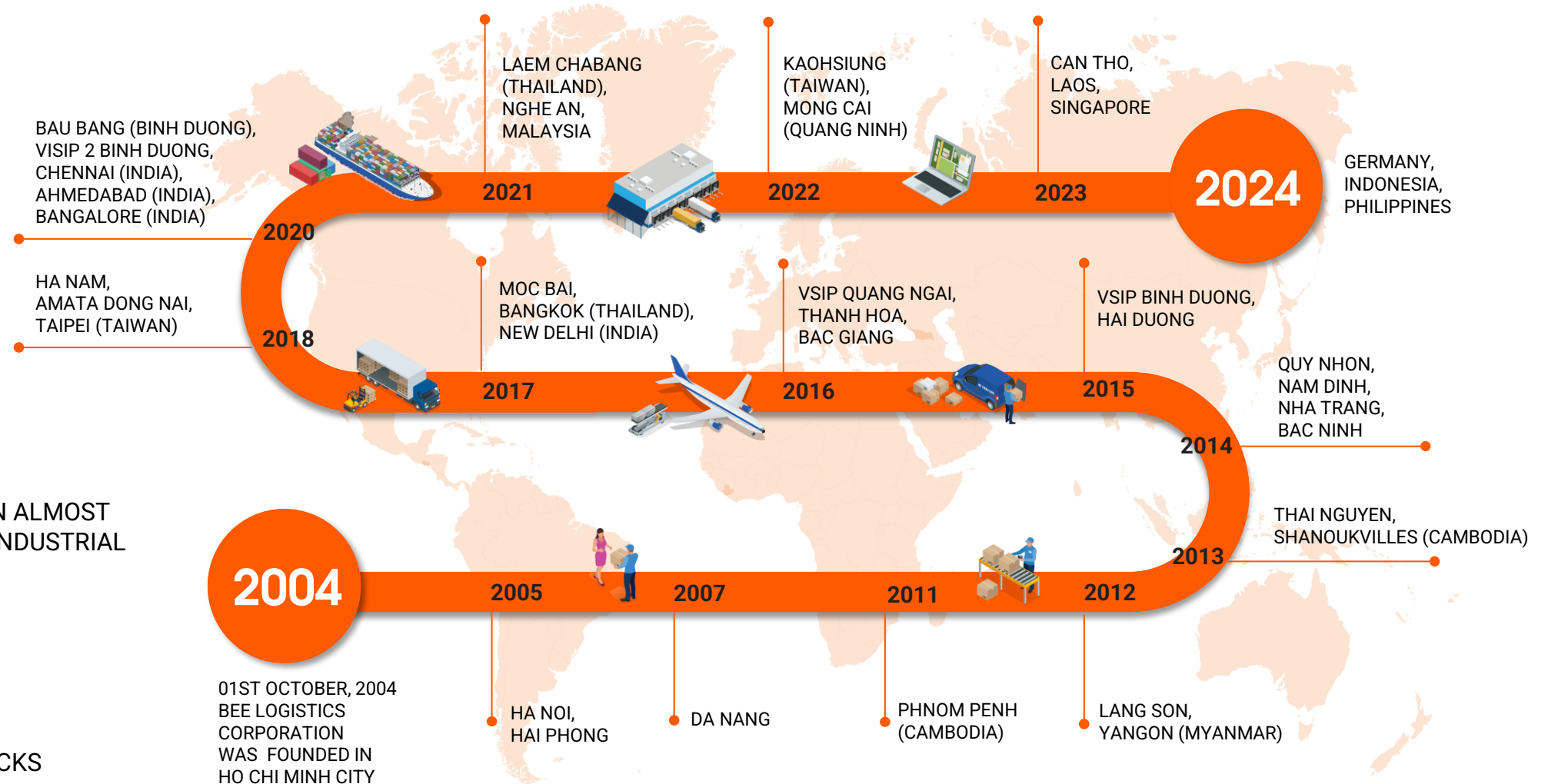
**20+** INTERNAL OFFICES IN ALMOST  
MAIN CITIES AND LARGE INDUSTRIAL  
PARKS OF VIETNAM

**21+** OVERSEAS OFFICES

**1000+** STAFFS

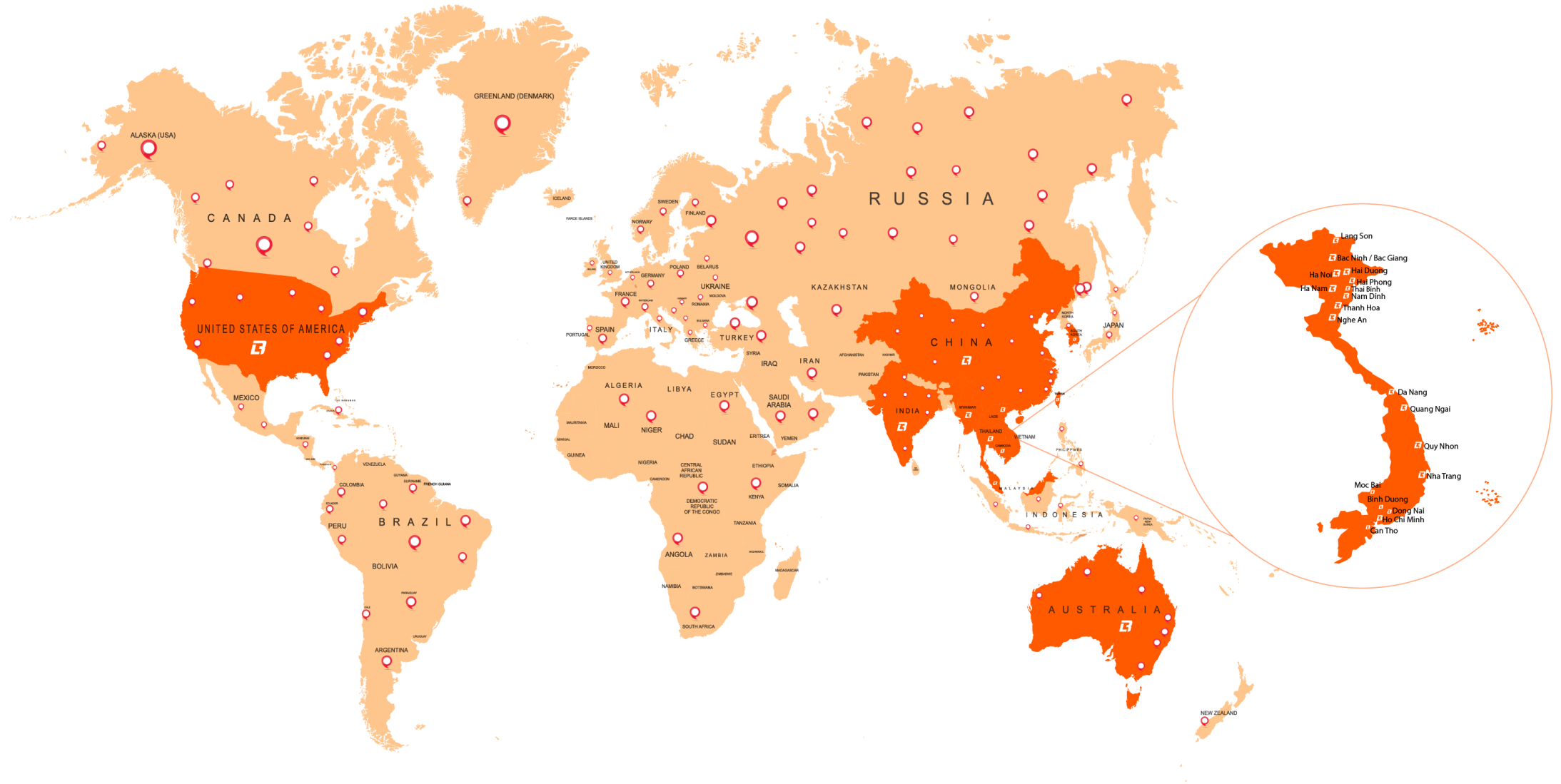
**120+** TRAILERS AND TRUCKS

... and continuously growing!





 *Agent*





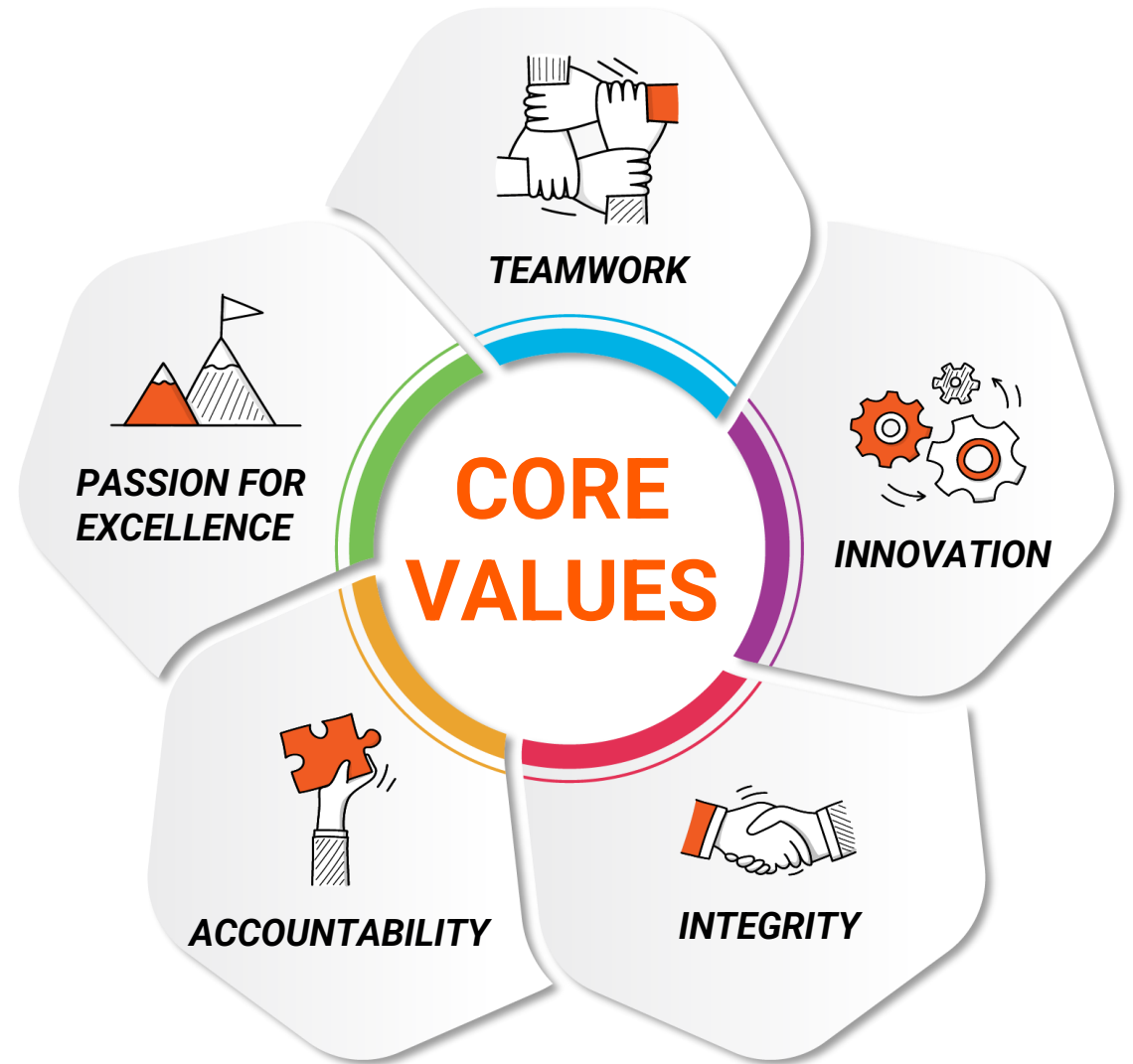


## ➤ VISION

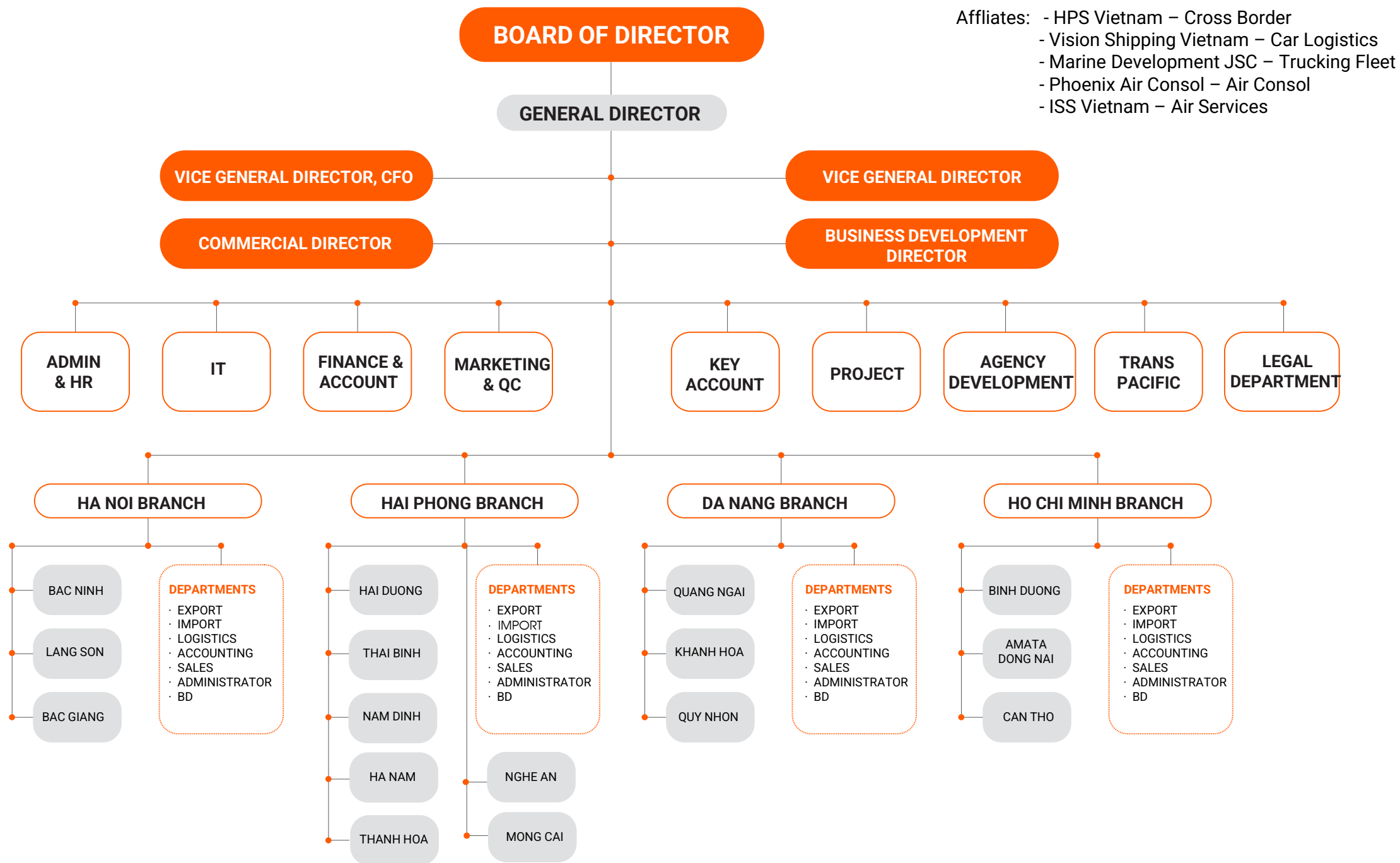
Bee Logistics Corporation strives to be a reliable Global Logistics Group, creating values for society and its people.

## ➤ MISSION

The mission of Bee Logistics is to offer our customers modern, integrated logistics solutions based on the creativity and on the continuous optimization of our resources through our team, the warriors with the Bee symbol, who are always honest, hard-working, dedicated, and never stop learning to move beyond customer satisfaction to customer delight.



# ORGANIZATION CHART



Affiliates: - HPS Vietnam – Cross Border  
 - Vision Shipping Vietnam – Car Logistics  
 - Marine Development JSC – Trucking Fleet  
 - Phoenix Air Consol – Air Consol  
 - ISS Vietnam – Air Services

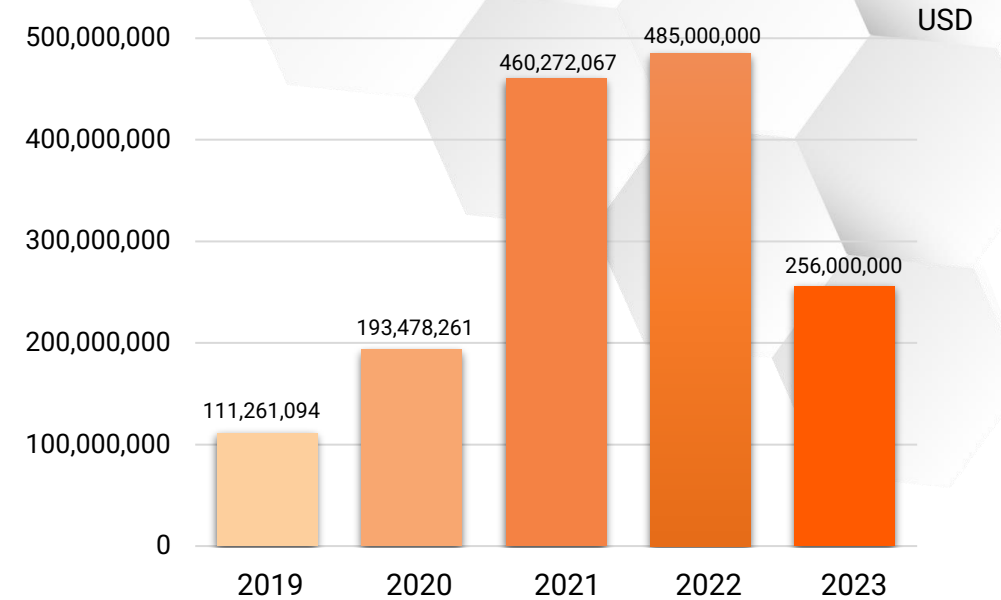


# LICENSES & CERTIFICATES

- CUSTOM BROKERAGE LISENCE: 2937/QD-TCHQ
- FMC LICENSE (No: 0361410)
- IATA CODE: 32303020005
- ESG, ISO 9001:2015 / C-TPAT
- MTO No: 21 - 09/GP-BGTVT
- FIATA



# TOTAL REVENUE



# HONOR & CERTIFICATES



## Certificate of Accreditation

IATA is proud to certify that

**CONG TY CO PHAN GIAO NHAN VAN TAI CON ONG**  
**BEE LOGISTICS CORPORATION**  
HO CHI MINH CITY, Vietnam

has met the professional standards of the **International Air Transport Association** to promote, sell and handle international air cargo transportation.

IATA code: 37303020005

Validate online at: [checkacode.com](http://checkacode.com)

Certificate validity: 2023

*[Signature]*

Muhammad Albakri  
Senior Vice President, Customer,  
Financial and Digital Services  
IATA

*[Signature]*

Winnifred Young  
Regional Director, Distribution & Payment  
Customer, Financial & Digital Services,  
Asia Pacific



*This is to confirm that*

## BEE LOGISTICS CORPORATION

is the Principal of the FMC OTI-NVOCC Bond (Form FMC-48), as referenced below, issued by American Alternative Insurance Corporation and the bond is currently effective. Under the terms and conditions of the OTI Bond, it clearly states:

**"This bond is effective, and shall continue in effect until discharged or terminated as herein provided."**

Please be reminded that although the bond is automatically renewed, both the Principal and the Surety can terminate the bond with 30 days written notice.

Bond Number: 0361410

Renewal Date: November 15, 2022

Effective Period: 1 Year from Renewal Date

Limit of Financial Responsibility: USD150,000.00



Risk Management Insurance Brokerage Ltd.  
Suite 1201-02, Tower II, South Seas Centre  
75 Mody Road, TST East  
Kowloon, Hong Kong

*[Signature]*

Danny H. Yao, Attorney In Fact  
Date: October 31, 2022

# FIATA

International Federation  
of Freight Forwarders  
Associations

*This is to certify that*

**BEE LOGISTICS CORPORATION**  
HO CHI MINH CITY, VIETNAM

has been approved as an  
Individual Member  
for  
2023



International Federation of  
Freight Forwarders Associations  
*The global voice of freight logistics*

President

Director General



## Certificate of Registration

QUALITY MANAGEMENT SYSTEM - ISO 9001:2015

This is to certify that:

**BEE LOGISTICS CORPORATION**  
2nd FL, Hai An Bldg,  
39B Truong Son Street,  
Ward 4, Tan Binh District,  
Ho Chi Minh City,  
Vietnam

Holds Certificate Number: **FS 561775**

and operates a Quality Management System which complies with the requirements of ISO 9001:2015 for the following scope:

**International Freight forwarder services and Logistics service provider.**

For and on behalf of BSI:

*[Signature]*

Michael Lam  
Managing Director Assurance, APAC

On behalf of BSI Vietnam:

*[Signature]*

Lê Duyên Anh  
Managing Director Vietnam

Original Registration Date: 12/11/2010

Latest Revision Date: 04/11/2022

Page: 1 of 1



*"making excellence a habit"*

This certificate is issued electronically and remains the property of BSI and is bound by the conditions of contract.  
An electronic certificate can be authenticated online. Printed copies can be validated at [www.bsi.com/Certificates](http://www.bsi.com/Certificates) or telephone +44 (0)300 900 900.  
Further information regarding the scope of this certificate and the applicability of ISO 9001:2015 requirements may be obtained by consulting the organization.  
This certificate is valid only if provided original copies are in complete set.  
Information and Contact: BSI, Marton Road, 8000, London, UK. Tel: +44 (0) 300 900 900.  
BSI International Limited, registered in England under number 3098741, at 389 Chiswick Lane, London W6 7AL, UK.  
Contact Center for Vietnam Representatives: 15 Floor A/C Tower, 1500 Tran Phu Street, Ward 2, Binh Thuan District, Ho Chi Minh City, Vietnam. Telephone: +84 (0) 28 382 00 00.  
A member of the BSI Group of Companies.

CHUNG HOA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc

**GIẤY PHÉP  
KINH DOANH VẬN TẢI BẢNG XE Ô TÔ**

Số: 9907 Cấp lần thứ: NHẤT  
(Cấp lần đầu: Số: Ngày tháng năm nơi cấp)

1. Cấp cho đơn vị: **CÔNG TY CỔ PHẦN GIAO NHẬN VẬN TẢI CON ONG**

2. Địa chỉ: **39B TRƯỜNG SƠN, PHƯỜNG 4, QUẬN TÂN BÌNH**

3. Số điện thoại: **0862647272**

4. Giấy chứng nhận đăng ký kinh doanh (hoặc đăng ký doanh nghiệp) số **0303482440** ngày 21 tháng 09 năm 2004 cơ quan cấp **SỞ KẾ HOẠCH VÀ ĐẦU TƯ**

5. Họ và tên người đại diện hợp pháp: **ĐINH HỮU THANH**

6. Được phép kinh doanh các loại hình vận tải bằng xe ô tô  
Kinh doanh vận tải hàng hóa bằng xe ô tô  
Kinh doanh vận tải hàng hóa bằng công-tên-ô

Giấy phép có giá trị đến ngày **KHÔNG THỜI HẠN**

TP.HCM Ngày 20 tháng 01 năm 2021

**KT. GIÁM ĐỐC**  
**PHÓ GIÁM ĐỐC**  
**Võ Khánh Hưng**

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc

**GIẤY PHÉP  
KINH DOANH VẬN TẢI ĐA PHƯƠNG THỨC QUỐC TẾ**

**BỘ TRƯỞNG BỘ GIAO THÔNG VẬN TẢI**

Căn cứ Nghị định số 87/2009/NĐ-CP ngày 19 tháng 10 năm 2009 của Chính phủ về vận tải đa phương thức;  
Căn cứ Nghị định số 144/2018/NĐ-CP ngày 16 tháng 10 năm 2018 của Chính phủ sửa đổi, bổ sung các Nghị định về vận tải đa phương thức;  
Xét hồ sơ xin cấp lại Giấy phép vận tải đa phương thức quốc tế của **CÔNG TY CỔ PHẦN GIAO NHẬN VẬN TẢI CON ONG**,

**QUYẾT ĐỊNH:**

**CÔNG TY CỔ PHẦN GIAO NHẬN VẬN TẢI CON ONG.**

Giấy chứng nhận đăng ký doanh nghiệp số 0303482440 do Sở Kế hoạch và Đầu tư thành phố Hồ Chí Minh cấp, đăng ký lần đầu ngày 21 tháng 9 năm 2004, thay đổi lần thứ 18 ngày 30 tháng 12 năm 2020.

Có trụ sở tại: 39B Trường Sơn, Phường 4, Quận Tân Bình, Thành phố Hồ Chí Minh, Việt Nam.

Được phép kinh doanh vận tải đa phương thức.

Doanh nghiệp kinh doanh vận tải đa phương thức phải thực hiện theo đúng quy định hiện hành.

Giấy phép này có hiệu lực đến ngày 28 tháng 5 năm 2026.

Hà Nội, ngày 28 tháng 5 năm 2021

**KT. BỘ TRƯỞNG**  
**PHÓ TRƯỞNG**  
**Le Đình Thọ**

Số: 21 - 09/GP-BGTVT-mp



## SCHEDULE

Client Code: 0888001654

Broker Code: QA-004

Policy No.: 302219176

Type of Insurance:  
The Insured:

**TRANSPORT OPERATORS LIABILITY**  
**BEE LOGISTICS CORPORATION**  
39B Truong Son Street, Ward 4, Tan Binh District, Ho Chi Minh City, Vietnam

**BEE LOGISTICS CORPORATION - CAMBODIA BRANCH**  
#17-BL, 470, Sangkat Teul Tem Feung, Khan Chhnoumon, Phnom Penh City, Cambodia

**BEE LOGISTICS MYANMAR CO. LTD.**  
No. 814-018, Room 7A, 8th FL, Merchant Road, Kyaikada Township, Yangon, Myanmar

**BEE SEA AIR SERVICES (PVT) LTD.**  
No. 1 Bep-pass road, Kharwa no. 505, Mahipalpur New Delhi 110031, India

**BEE LOGISTICS (TAINAN) COMPANY LIMITED.**  
No. 115, Shih-Hsin, Chang An St. Rd. Sec. 2, Zhongshan District, Taipei, Taiwan

**BEE LOGISTICS (SI) SDN BHD**  
No. 188, Jalan Bayu Tinggi 2AK/8, Batu Cjnjur, 41200 Klang, Selangor Darul Ehsan, Malaysia

Corresponding Address:  
Business:

39B Truong Son, Ward 4, Tan Binh Dist., HCMC, Vietnam  
Freight forwarding activities and other related activities incidental to the insured's business.

Insured Services:

NVOCC (with or without issuing House Bills of Lading), Air carrier, Road Carrier, Customs Clearance Services, Warehousing and Physical Handling of Cargo.

Period of Cover:

12 months from 28 November 2022 to 19 November 2023 (both dates inclusive)

Retrospective date:

From 28 November 2019 excluding all known claim or claim circumstance

Scope of Coverage:

CBE Transport Operator Liability Wording

Limit of Liability:

Section A: Cargo and Related Liabilities  
Limit of Liability: USD100,000 each and every occurrence and USD300,000 in aggregate.  
Cover provided: to indemnify the insured against its legal liability in respect of claim for:  
1.1 Physical damage to Cargo  
1.2 Consequential loss arising from 1.1  
1.3 Error or Omission  
a. Indirect or wrongful delivery  
b. Delay in handling cargo  
1.4 Liability of Owners or other interested in Cargo

Section B: Third Party Liability  
Limit of Liability: USD100,000 each and every occurrence and in aggregate.

Page 1 of 2

BIC Sal Gon  
Room 8, No 472 Nguyen Tri Minh Khai street  
Ward 2, District 5, Ho Chi Minh City, Vietnam  
Tel: (84-28) 38 303 000 Fax: (84-28) 38 302 000  
Email: [bic.agb@bic.com.vn](mailto:bic.agb@bic.com.vn)

Beyond Insurance  
1800 840 840  
[www.beyondinsurance.com.vn](http://www.beyondinsurance.com.vn)



# LATEST AWARDS

With the right direction, the timely transformation and the spirit of effort - solidarity of the staff, Bee Logistics has achieved proud results in both business results, coverage and growth rate.



TOP 5/10 REPUTABLE LOGISTICS COMPANIES IN VIETNAM



TOP 143/500 VIETNAM'S LARGEST ENTERPRISES



TOP 589/1000 CORPORATE INCOME TAX CONTRIBUTION IN VIETNAM



ASEAN BUSINESS AWARD – ABA



VIETNAM VALUE



VIETNAMESE GOLDEN STAR AWARD



TOP 10 REPUTABLE LOGISTICS COMPANIES IN VIETNAM



CHINA AIRLINES' SALES PERFORMANCE



VIETNAMESE GOLDEN STAR AWARD



TOP 500 VIETNAM'S LARGEST ENTERPRISES



BEST SUPPORTING AGENT 2022 OF TURKISH AIRLINE



ASEAN BUSINESS AWARD 2020



EMPLOYER OF THE YEAR 2019 – PCN PROJECT CARGO NETWORK

# OUR SERVICES

We offer mostly integrated and modern logistics services ranging from custom broker, air freight, containerized shipment, break bulk, multi-modal transportation, railway, cross border transportation, door-to-door, oversized and over-weighted cargo, and value-added services like warehousing, packaging, labelling....

- **SEA FREIGHT**
- **AIR FREIGHT/ AOG/ CHARTER SERVICES**
- **CONSOLIDATION**
- **CUSTOMS BROKERAGE**
- **CROSS BORDER TRANSPORT**
- **ROAD/ MULTIMODAL TRANSPORT**
- **BREKABULK/ PROJECT CARGO/ RORO**
- **CHARTERING VESSEL**
- **E-COMERCE**
- **AUTOMOBILE**
- **SEMI-CONDUCTOR, COOL CHAIN SPECIALIST**
- **ISOTANK/ FLEXITANK (CHEMICAL & FOOD GRADE)**
- **PHARMACEUTICAL SERVICES**
- **AUXILIARY SERVICES**  
**(WAREHOUSING/ DISTRIBUTION/ PACKAGING & LABELLING/ STUFFING/INSURANCE CONSULTANCY)**

*\* We customize our inhouse software application to increase efficiency of operation and cooperation with our partners and customers*



# SEA FREIGHT

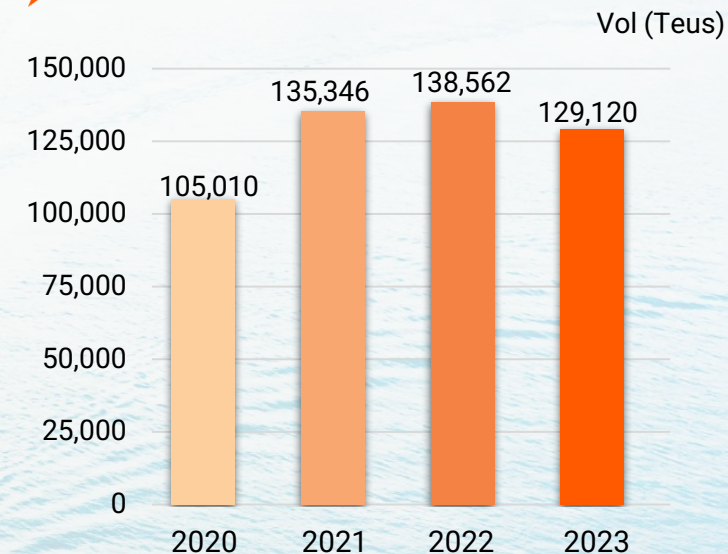
- Port to port (LCL/FCL)
- Door to door (LCL/FCL)
- RO/RO Shipping
- Multimodal transportation
- Solution for over-sized, over-weight cargo
- Shipper owned container shipping
- Buyer's consolidation

LCL 2023: **245,945** CBM

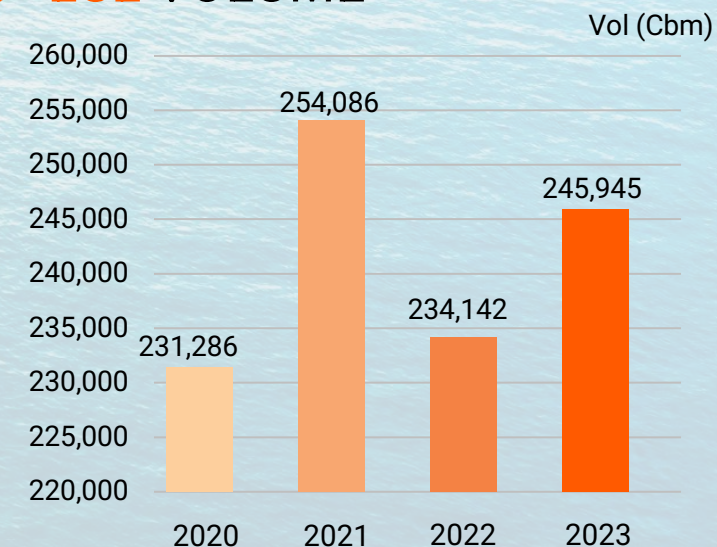
FCL 2023: **129,120** TEUS



## ➤ FCL VOLUME



## ➤ LCL VOLUME





# SEA FREIGHT MASTER CONSOLIDATION

LOS ANGELES (USA)

## CONSOL FROM HAI PHONG (HPH)

Hai Phong (Vietnam) - Los Angeles (USA)  
Hai Phong (Vietnam) - Nhava Sheva (India)  
Hai Phong (Vietnam) - Shanghai (China)  
Hai Phong (Vietnam) - Hongkong (China)  
Hai Phong (Vietnam) - Taiwan  
Hai Phong (Vietnam) - Korea  
Hai Phong (Vietnam) - Japan  
Hai Phong (Vietnam) - Thailand  
Hai Phong (Vietnam) - Malaysia  
Hai Phong (Vietnam) - Singapore  
Hai Phong (Vietnam) - Indonesia

## CONSOL FROM HO CHI MINH (HCM)

Ho Chi Minh (Vietnam) - Singapore  
Ho Chi Minh (Vietnam) - Yangon (Myanmar)  
Ho Chi Minh (Vietnam) - Chittagong (Bangladesh)  
Ho Chi Minh (Vietnam) - Los Angeles (USA)  
Ho Chi Minh (Vietnam) - Tokyo (Japan)  
Ho Chi Minh (Vietnam) - Chennai (India)  
Ho Chi Minh (Vietnam) - Phnom Penh (Cambodia)  
Ho Chi Minh (Vietnam) - Port K'Lang (Malaysia)

## CONSOL FROM OVERSEA TO HCM

Busan/ Incheon (Korea)  
Hongkong (China)  
Keelung (China)  
Shanghai (China)

Kobe (Japan)  
Yokohama/ Tokyo (Japan)  
Nhava Sheva (India)  
Singapore

## CONSOL FROM OVERSEA TO HPH

Ningbo (China)  
Shanghai (China)  
Shenzhen (China)

Dalian (China)  
Keelung (China)

BANGLADESH  
INDIA  
SHANGHAI  
HONGKONG  
MYANMAR  
THAILAND  
MALAYSIA  
SINGAPORE  
INDONESIA  
KOREA  
JAPAN  
TAIWAN

Hai Phong

Da Nang

Ho Chi Minh

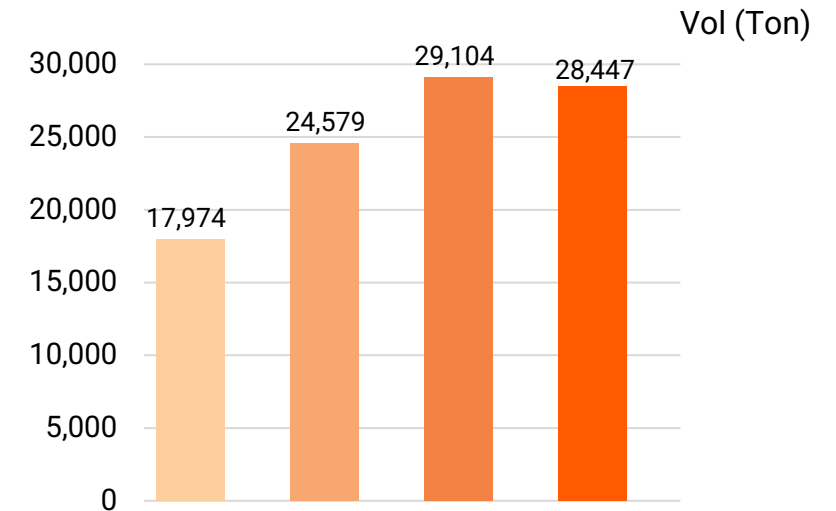




Annual Export 2023: **28,447** tons

IATA Certificate: **HO 373 0302 0005**

## ➤ AIR VOLUME



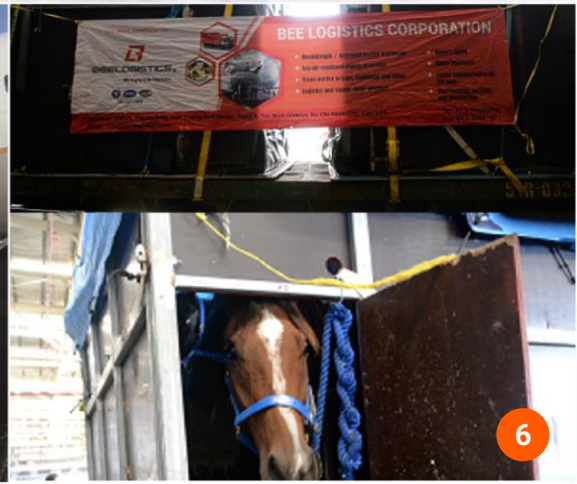
➤ *BSA/ GSA contract with most airlines*





# AIR SPECIAL SERVICES

- 1 Dangerous cargo service
- 2 Pharmaceutical service
- 3 Perishable service (such as fruits, flowers, and vegetables)
- 4 Seafood service
- 5 Valuable and Vulnerable Service
- 6 Live animal





# AIR CHARTERING

Some type of aircraft with capacity we can provide:

## A350

max load 195cbm/ 40 tons

## B767F

max load 180 cbm/ 45 tons

## B787

max load 180 cbm/ 40 tons

## B747F

max load 600 cbm/ 100 tons



## WEEKLY CHARTER SERVICE

- »» **INCHEON, KOREA**  
max load 160cbm/ 40 tons per flight
- »» **EU (AMS, MUC, LHR, CDG, VIE)**  
max load 220 cbm/ 40 tons per flight
- »» **COLOMBO, SRILANKA**  
max load 80 cbm/ 13 tons per flight
- »» **SYDNEY, AUSTRALIA**  
max load 160 cbm/ 40 tons per flight
- »» **LOS ANGELES, USA**  
max load 220 cbm/ 40 tons per flight
- »» **CAN, PVG, CHINA**  
max load 210 cbm/ 40 tons per flight





**FLEET OF TRUCK:**

**120** TRAILERS  
AND TRUCKS



**DAILY: >300**  
TRUCK LOADS

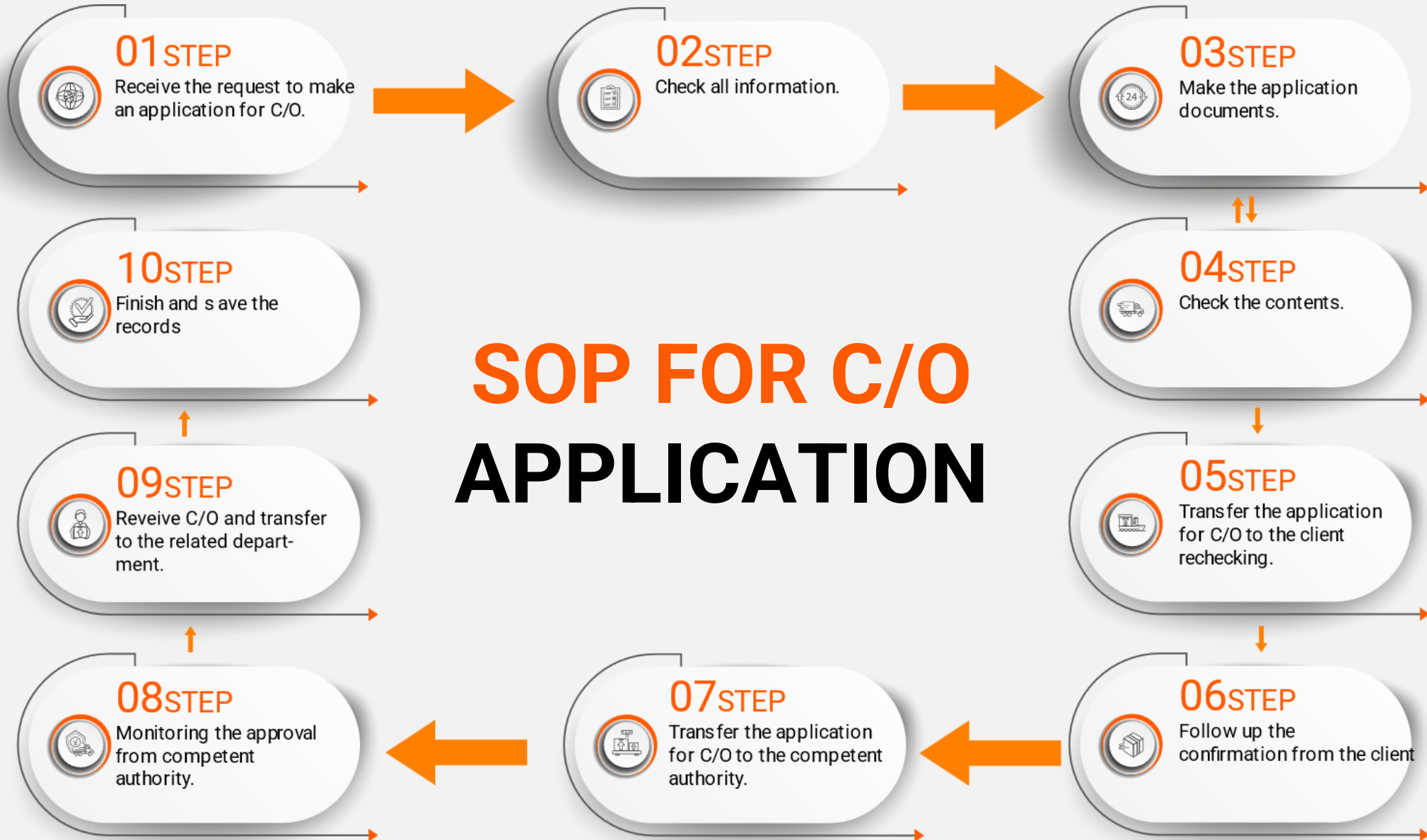


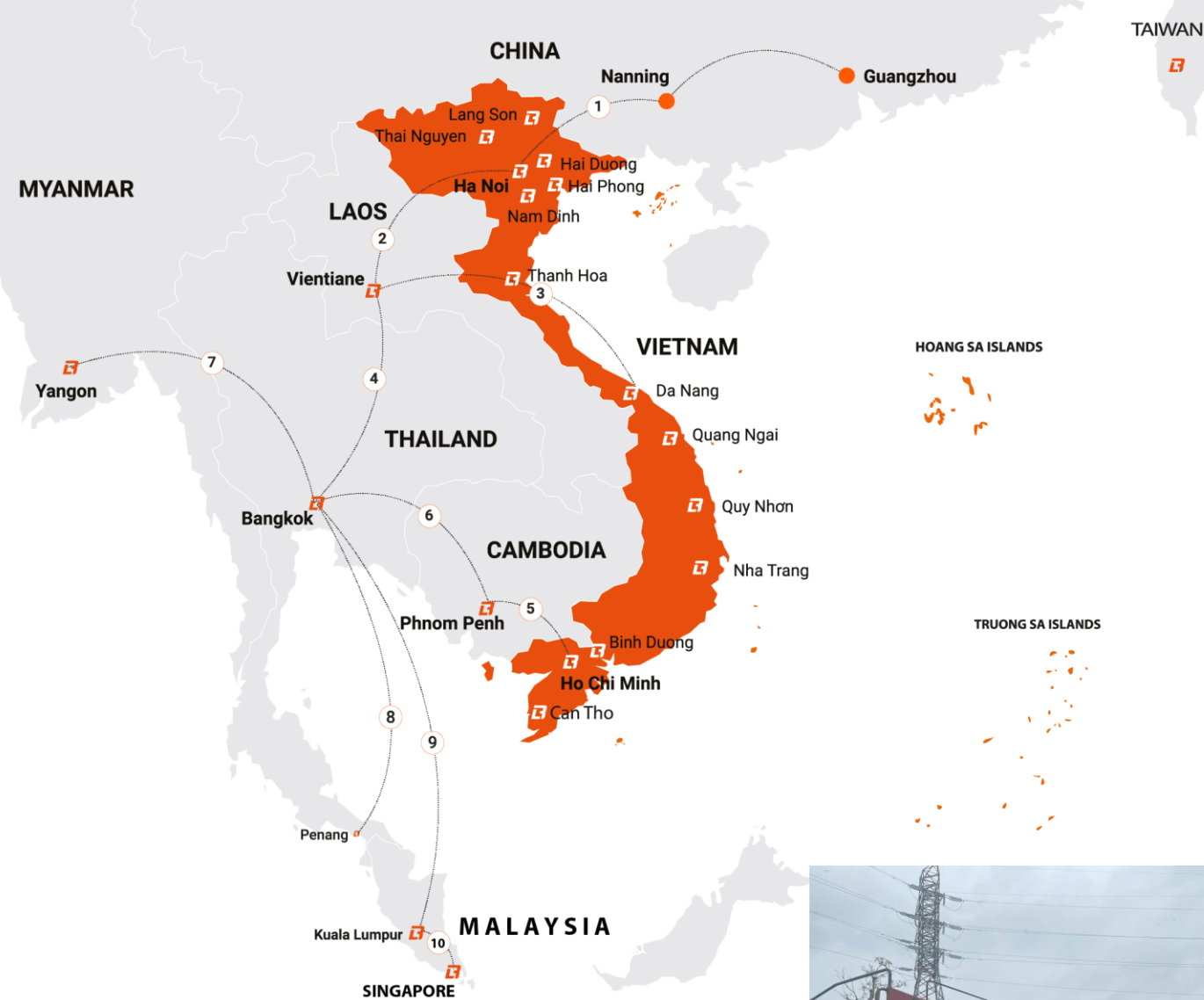
**140,332**  
DECLARATIONS

# SOP FOR IMPORT MACHINERY & EQUIPMENT CUSTOMS CLEARANCE









# CROSS BORDER

- ① Guangzhou - Nanning - Hanoi
- ② Guangzhou - Nanning - Hanoi - Vientiane
- ③ Danang - Vientiane
- ④ Vientiane - Bangkok
- ⑤ Ho Chi Minh - Phnom Penh
- ⑥ Phnom Penh - Bangkok
- ⑦ Bangkok - Yangon
- ⑧ Bangkok - Penang
- ⑨ Bangkok - Kuala Lumpur
- ⑩ Bangkok - Kuala Lumpur - Singapore





# BREAK BULK PROJECT

**01.**

Chartering vesels

**02.**

Transporting oversize/  
overweight cargo by  
truck and barge  
nationwide.

**03.**

Doing customs clearance  
for all break bulk, project  
cargo in Vietnam.

**05.**

Shipping agency in all  
ports of Vietnam

**04.**

Lashing/ Dunnage for all of  
kind of break bulk cargo

**06.**

Provide provision,  
crew sign on/off,  
bunkering, fresh  
water services and  
floating cranes for  
operating heavy cargo  
(from over 120 MT)

**07.**

Iso tank &  
Flexible tank







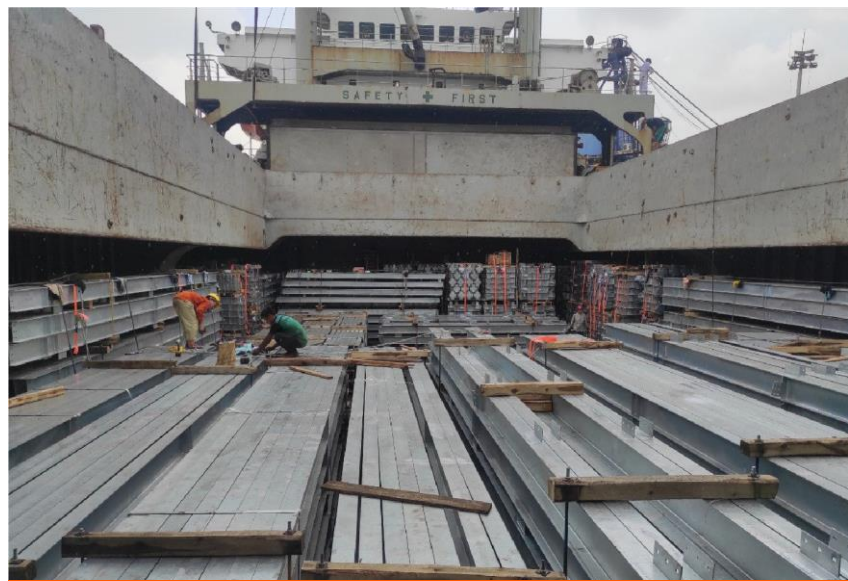
Wind turbine blades: L71m x W3.6m x H4.48m



Sugar, 50kg bags, 4,200mt, Yangon - Can Tho



Handling Steam boiler: L38m x Dia 4,0m



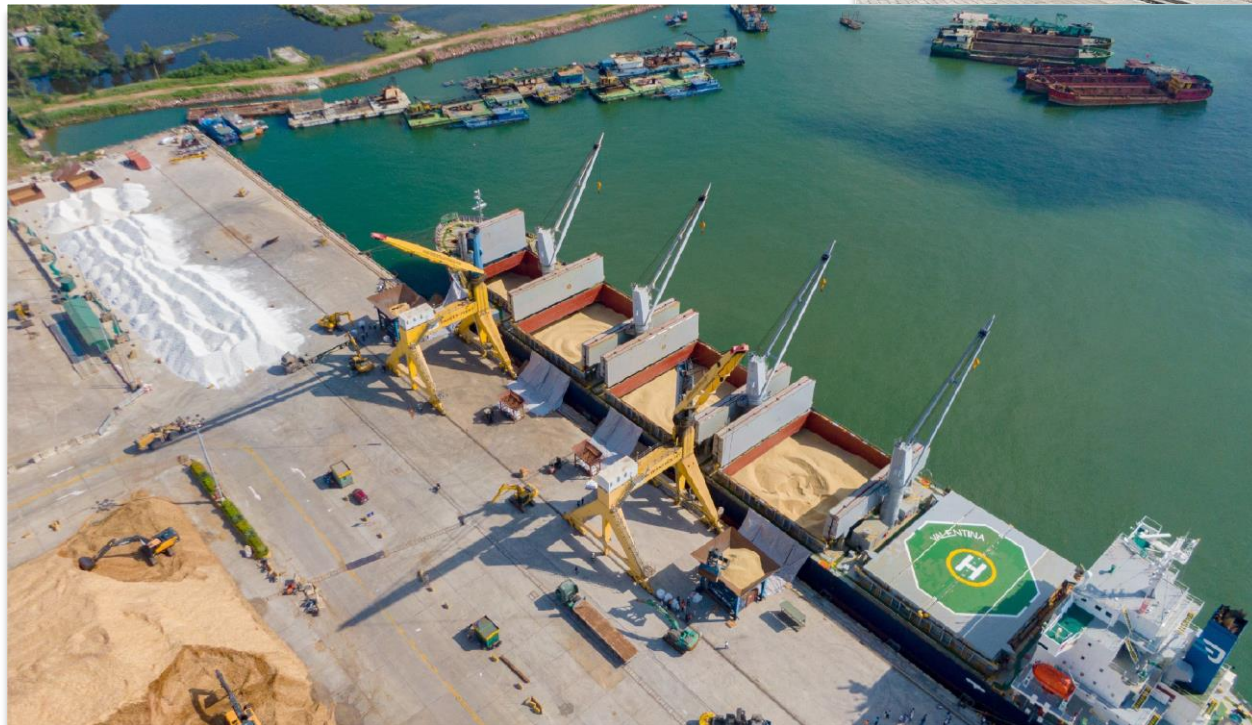
Steel structure project, total weight 8,700



Handling special cargo - Myanmar



# SHIPPING AGENCY



Our excellent relationship with Customs, Port Authorities and relevant departments ensures quick and efficient vessel services and operations at all Vietnam Ports. We have a dedicated and expertise team to handle any type of vessel calling Vietnam ports either for import or export cargo.





## The husbanding services we provide:

- » Consulting carriers and shippers to optimize operations activities as well as reduce costs.
- » Supporting foreign shipping lines in understanding the Vietnam market, serving ships and solving all problems during their stay in Vietnam.
- » Announcing the channel status, berth, ship release capacity, estimated port fees to the trustee before the ship's arrival.
- » Arranging procedures for ships to enter and exit seaport, pilots, berths and cargo handling operations.
- » Providing fresh water service, provision and other supplies.
- » Chartering brokerage and information consulting services.
- » Other cargo handling services: Lashing, dunnage supporting, trimming,...
- » Warehousing and inland transporting



We have  
provided ISO  
tank & flexible  
tank for  
chemical & food  
grade



# OUR CUSTOMERS



Wiha. Premium Tools  
for Professionals.





# OUR MEMBERSHIP



# Why **BEE**?

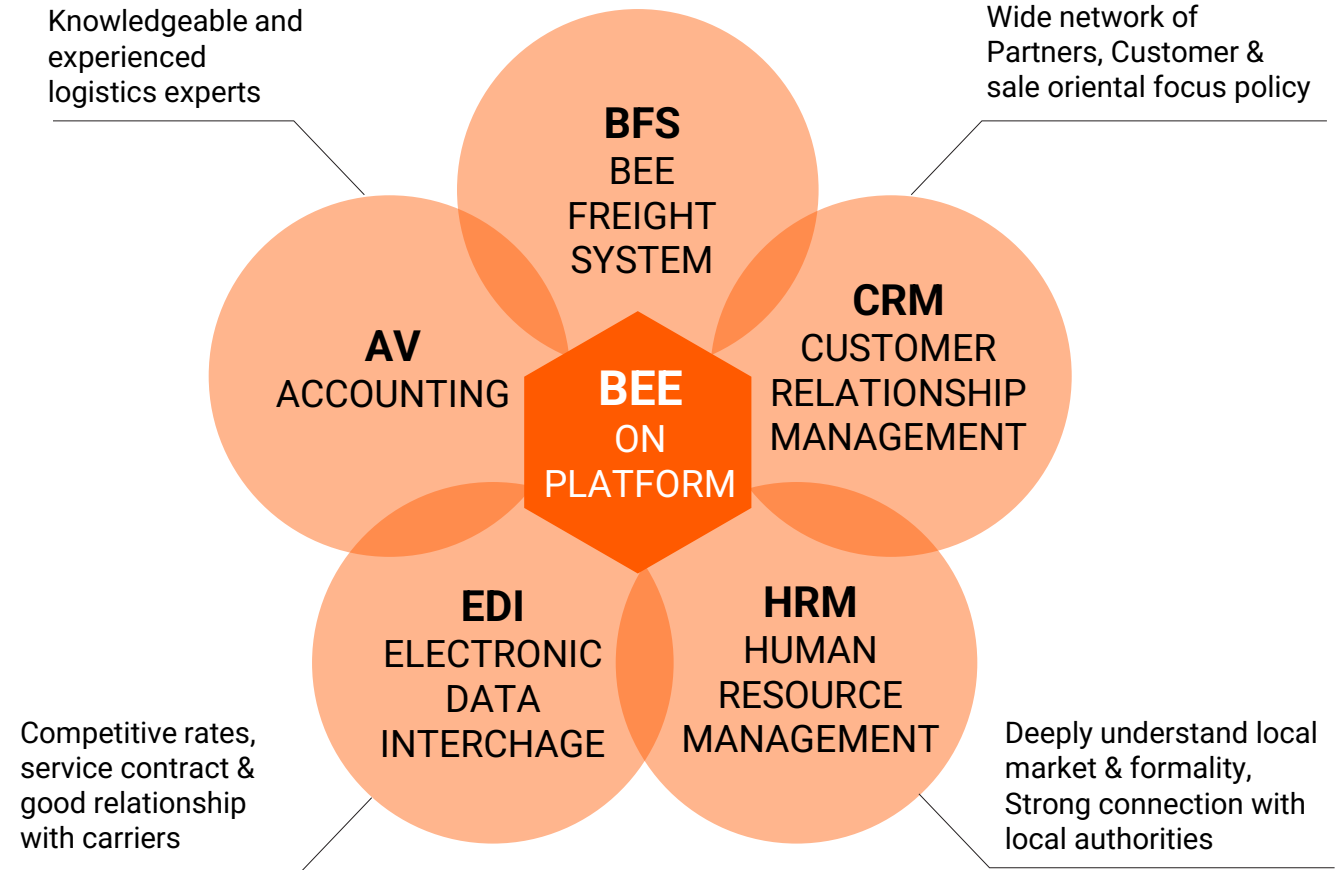
Built up by people with:

**PASSION FOR EXCELLENCE, INTEGRITY,  
ACCOUNTABILITY, INNOVATION, TEAMWORK AND  
PROFESSIONALISM**



Knowledgeable and experienced logistics experts

Wide network of Partners, Customer & sale oriental focus policy



All activities are supported by self-developed IT platform and customized to individual demand



*Thank  
you*

**BEE LOGISTICS CORPORATION**

Head office : 2nd FL, Hai Au Building. 39B Truong Son Street,  
Ward 4, Tan Binh District, Ho Chi Minh City, Viet Nam.

Tel: 1900 2525 72 | Email: [info@beelogistics.com](mailto:info@beelogistics.com)  
Website: [www.beelogistics.com](http://www.beelogistics.com)